

A wide-angle photograph of a vast field of golden wheat in the foreground, stretching to a dark treeline on the horizon. The sky is filled with dramatic, layered clouds in shades of orange, yellow, and dark brown, suggesting a sunset or sunrise. The overall mood is serene and hopeful.

ARTICLING & BEYOND

BEING A HARVESTER IN FIELDS OF PLENTY.

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Perspectives

I can do all things through Christ who strengthens me. - Philippians 4:13

With your help I can advance against a troop; with my God I can scale a wall. - Psalm 18:29

You, dear children, are from God and have overcome them, because the one who is in you is greater than the one who is in the world. - 1 John 4:4



Tools

Dedication
Fellowship
Perseverance
Integrity
Loyalty
Intelligence
Wisdom
Honesty
Openness
Compassion
Prayer
Flexibility
Confidence

Tools & Perspectives



ARTICLING

Step One: Acquire the best and broadest articling position available.

- The skills, mindset, and practices of your firm will set your future work and practice habits.
- Plus, you never know what practice areas or firm sizes you will move through during your career.
- Be flexible and willing to try new areas of specialty.

Step Two: Find two mentors. One within the firm and one outside of the firm to assist you.

Step Three: Learn the hierarchy of the firm and respect it.

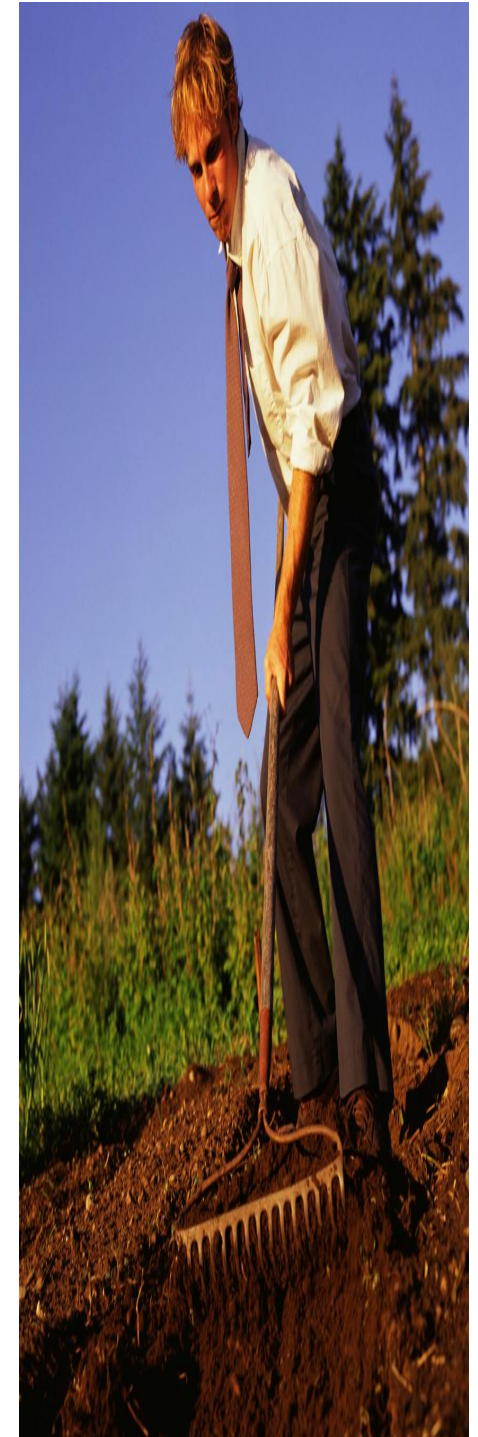
Step Four: Maintain professionalism at all times. Show appreciation, compassion, respect, and grace to all coworkers.

Step Five: Practice servant-hood. It is presumed you will be a good lawyer who does good quality work.

Step Six: Consistently maintain and deepen your relationship with Christ. Take a day of rest each week.

Step Seven: Do not count on being retained, and if you are let go see it as a great opportunity for a new beginning.

TILLING THE SOIL. PLANTING THE SEEDS.



THE FIRST FIVE YEARS

Step One: Keep building your reputation as an honest, decent, competent, and hardworking lawyer.

Step Two: Start developing your own practice niche and clients.

Step Three: Foster relationships with lawyers in and outside of your area of practice and geography.

Step Four: Remember your staff is your greatest asset, so treat them patiently, generously, and fairly. Invest in their training and delegate responsibility to them.

Step Five: Diversify and improve your business skills. Take courses on firm management, marketing, financial planning, and investing.

Step Six: Volunteer with organizations (legal and non-legal) in your community, region, or the nation. Build relationships with non-lawyers.

Step Seven: Consistently improve your knowledge level, skills, practices, and precedents through taking courses, reading voraciously, and learning from and teaching others.



NURTURING. TENDING. EXPANDING. GROWING.

Step One: Learn that law is also a business. At the end of the year, whatever is not paid out as overhead is kept by the firm's owners as profit.

Step Two: Cash flow is crucial, unless you are independently wealthy or have savings to get you through the lean times. Retainers are crucial in ensuring cash flow.

Step Three: Hire a good bookkeeper who will ensure your records comply with the Law Society accounting rules.



THE NEXT 15 YEARS

IMPACTING. STRENGTHENING. REAPING.



Step Four: Take holidays to keep from burning out or losing interest in the law.

Step Five: Continue to develop relationships with other leaders in your community, including politicians, pastors, and other lawyers.

Step Six: Do not sacrifice your spouse, children, or friends on the altar of success.



WHAT DOES THE LORD REQUIRE OF YOU?
TO ACT JUSTLY,
TO LOVE MERCY,
AND TO WALK HUMBLY WITH YOUR GOD.
- MICAH 6:8



GO AND REAP!



Adapted from a presentation by W. Kubitz.

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